



## 2020 - 2021 TOYOTA FULL-LINE PRICING

\*\*\*Prices are manufacturer’s suggested retail prices (MSRP), effective with January or February production and do not include delivery, processing, and handling fee (DPH).

\*\*\*DPH is as follows, and is in effect for all units scheduled for processing, regardless of model year, on or after August 1, 2020:

- \$1,595 for Large Truck (Tundra)
- \$1,365 for Large SUVs (Sequoia, Land Cruiser)
- \$1,175 for SUV/Van/Small Truck (C-HR, RAV4, RAV4 Prime, Highlander, Venza, 4Runner, Sienna, Tacoma)
- \$995 for Passenger Cars (Corolla, Corolla Hatchback, Camry, Prius, Prius Prime, Mirai, Avalon, Supra, 86)

MODEL #	MY	MODEL (in alphabetical order)	MSRP
8642	2021	4Runner 4x2 SR5 V6 5ECT	\$36,590
8664	2021	4Runner 4x4 SR5 V6 5ECT	\$38,465
8646	2021	4Runner 4x2 SR5 Premium V6 5ECT	\$39,650
8666	2021	4Runner 4x4 SR5 Premium V6 5ECT	\$41,525
8665	2021	4Runner 4x4 Trail Edition	\$40,440
8667	2021	4Runner Venture Edition V6 5ECT	\$44,720
8670	2021	4Runner 4x4 TRD Off-Road V6 5ECT	\$40,555
8672	2021	4Runner 4x4 TRD Off-Road Premium V6 5ECT	\$43,150
8648	2021	4Runner 4x2 Limited V6 5ECT	\$45,495
8668	2021	4Runner 4x4 Limited V6 5ECT	\$47,530
8649	2021	4Runner 4x2 Nightshade V6 5ECT	\$46,910
8669	2021	4Runner 4x4 Nightshade V6 5ECT	\$48,945
8674	2021	4Runner 4x4 TRD Pro V6 5ECT	\$50,570
6253	2020	86 6MT	\$27,060
6252	2020	86 6ECTi	\$27,780
6255	2020	86 GT 6MT	\$30,190
6254	2020	86 GT 6ECTi	\$29,910



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6259	2020	86 Hakone Edition 6MT	\$29,945
6258	2020	86 Hakone Edition 6ECTi	\$30,665
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3504	2021	Avalon Hybrid XLE CVT	\$37,100
3507	2021	Avalon Hybrid XSE CVT	\$39,600
3514	2021	Avalon Hybrid Limited CVT	\$43,400
3544	2021	Avalon XLE V6 8ECTi	\$35,975
3548	2021	Avalon Touring V6 8ECTi	\$42,675
3554	2021	Avalon Limited V6 8ECTi	\$42,275
3557	2021	Avalon TRD V6 8ECTi	\$42,975
3550	2021	Avalon XSE Nightshade V6 8ECTi	\$39,210
3555	2021	Avalon XLE AWD 4-cyl 8ECTi	\$35,975
3564	2021	Avalon Limited AWD 4-cyl 8ECTi	\$42,275
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2532	2021	Camry LE 4-cyl 8ECTi	\$24,970
2546	2021	Camry SE 4-cyl 8ECTi	\$26,485
2536	2021	Camry SE Nightshade 4-cyl 8ECTi	\$27,185
2540	2021	Camry XLE 4-cyl 8ECTi	\$29,870
2548	2021	Camry XSE 4-cyl 8ECTi	\$30,420
2549	2021	Camry TRD V6 8ECTi	\$32,185
2554	2021	Camry XLE V6 8ECTi	\$34,995
2550	2021	Camry XSE V6 8ECTi	\$35,545
2515	2021	Camry LE AWD 4-cyl 8ECTi	\$26,370
2516	2021	Camry SE AWD 4-cyl 8ECTi	\$27,885
2519	2021	Camry SE Nightshade AWD 4-cyl 8ECTi	\$28,585
2517	2021	Camry XLE AWD 4-cyl 8ECTi	\$31,270
2518	2021	Camry XSE AWD 4-cyl 8ECTi	\$31,820
2559	2021	Camry LE Hybrid CVT	\$27,270
2561	2021	Camry SE Hybrid CVT	\$28,785
2560	2021	Camry XLE Hybrid CVT	\$32,170
2557	2021	Camry XSE Hybrid CVT	\$32,720
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2402	2021	C-HR LE 4x2 4-cyl CVT	\$21,545



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2404	2021	C-HR XLE 4x2 4-cyl CVT	\$23,580
2408	2021	C-HR Limited 4x2 4-cyl CVT	\$26,600
2405	2021	C-HR Nightshade 4x2 4-cyl CVT	\$24,345
6273	2021	Corolla Hatchback SE 6MT	\$20,665
6272	2021	Corolla Hatchback SE CVTi-S	\$21,765
6275	2021	Corolla Hatchback XSE 6MT	\$23,615
6274	2021	Corolla Hatchback XSE CVTi-S	\$24,715
6276	2021	Corolla Nightshade CVTi-S	\$22,665
1832	2021	Corolla L CVTi-S	\$20,025
1852	2021	Corolla LE CVTi-S	\$20,475
1856	2021	Corolla XLE CVTi-S	\$24,425
1864	2021	Corolla SE CVTi-S	\$22,475
1863	2021	Corolla SE 6MT	\$23,175
1857	2021	Corolla SE Apex MT	\$25,560
1858	2021	Corolla SE Apex CVT	\$25,170
1860	2021	Corolla XSE Apex	\$26,310
1868	2021	Corolla Nightshade CVTi-S	\$23,175
1866	2021	Corolla XSE CVTi-S	\$25,925
1882	2021	Corolla Hybrid LE CVT	\$23,600
6935	2021	Highlander L FWD V6 8ECT	\$34,910
6937	2021	Highlander L AWD V6 8ECT	\$36,510
6946	2021	Highlander LE FWD V6 8ECT	\$37,110
6948	2021	Highlander LE AWD V6 8ECT	\$38,710
6960	2021	Highlander LE Hybrid FWD 4-cyl ECVT	\$38,510
6964	2021	Highlander LE Hybrid AWD 4-cyl ECVT	\$40,110
6958	2021	Highlander XSE FWD V6 8ECT	\$41,505
6959	2021	Highlander XSE AWD V6 8ECT	\$43,455
6951	2021	Highlander XLE FWD V6 8ECT	\$39,910
6953	2021	Highlander XLE AWD V6 8ECT	\$41,510
6961	2021	Highlander XLE Hybrid FWD 4-cyl ECVT	\$41,310



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6965	2021	Highlander XLE Hybrid AWD 4-cyl ECVT	\$42,910
6954	2021	Highlander LTD FWD V6 8ECT	\$43,865
6956	2021	Highlander LTD AWD V6 8ECT	\$45,815
6962	2021	Highlander LTD Hybrid FWD 4-cyl ECVT	\$45,265
6966	2021	Highlander LTD Hybrid AWD 4-cyl ECVT	\$47,215
6955	2021	Highlander PLTM FWD V6 8ECT	\$47,065
6957	2021	Highlander PLTM AWD V6 8ECT	\$49,015
6963	2021	Highlander PLTM Hybrid FWD 4-cyl ECVT	\$48,465
6967	2021	Highlander PLTM Hybrid AWD 4-cyl ECVT	\$50,415
6156	2021	Land Cruiser	\$85,665
6247	2021	Land Cruiser Heritage Edition	\$87,995
3002	2021	Mirai XLE Fuel Cell Sedan 4-Door	\$49,500
3003	2021	Mirai Limited Fuel Cell Sedan 4-Door	\$66,000
1221	2021	Prius L Eco Liftback	\$24,525
1223	2021	Prius LE Liftback	\$25,735
1225	2021	Prius XLE Liftback	\$28,575
1227	2021	Prius Limited Liftback	\$32,650
1219	2021	Prius 2020 Edition	\$29,875
1263	2021	Prius LE AWD-e Liftback	\$27,135
1265	2021	Prius XLE AWD-e Liftback	\$29,575
1235	2021	Prius Prime LE	\$28,220
1237	2021	Prius Prime XLE	\$30,000
1239	2021	Prius Prime Limited	\$34,000
4522	2021	RAV4 Hybrid LE AWD	\$28,650
4526	2021	RAV4 Hybrid XLE AWD	\$29,945
4528	2021	RAV4 Hybrid XLE Premium AWD	\$32,650
4530	2021	RAV4 Hybrid XSE AWD	\$34,600



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4534	2021	RAV4 Hybrid Limited AWD	\$37,180
4430	2021	RAV4 LE FWD	\$26,150
4432	2021	RAV4 LE AWD	\$27,550
4440	2021	RAV4 XLE FWD	\$27,445
4442	2021	RAV4 XLE AWD	\$28,845
4477	2021	RAV4 XLE Premium FWD	\$30,150
4478	2021	RAV4 XLE Premium AWD	\$31,550
4446	2021	RAV4 Adventure Grade AWD	\$33,255
4448	2021	RAV4 TRD OFF-ROAD	\$35,880
4450	2021	RAV4 Limited FWD	\$34,680
4452	2021	RAV4 Limited AWD	\$36,080
4544	2021	RAV4 Prime SE	\$38,100
4550	2021	RAV4 Prime XSE	\$41,425
7917	2021	Sequoia 4x2 SR5 5.7L V8 6ECT-i	\$50,200
7919	2021	Sequoia 4x4 SR5 5.7L V8 6ECT-i	\$53,425
7921	2021	Sequoia 4x2 TRD Sport 8-Pass 5.7L V8	\$52,915
7922	2021	Sequoia 4x4 TRD Sport 8-Pass 5.7L V8	\$56,140
7927	2021	Sequoia 4x2 Limited 5.7L V8 6ECT-i	\$59,220
7929	2021	Sequoia 4x4 Limited 5.7L V8 6ECT-i	\$62,445
7931	2021	Sequoia 4x2 Platinum 5.7L V8 6ECT-i	\$66,250
7933	2021	Sequoia 4x4 Platinum 5.7L V8 6ECT-i	\$69,475
7928	2021	Sequoia 4x4 TRD Pro 5.7L V8 6ECT-i	\$64,325
7932	2021	Sequoia 4x2 Nightshade 5.7L V8 6ECT-i	\$60,220
7934	2021	Sequoia 4x4 Nightshade 5.7L V8 6ECT-i	\$63,445
5328	2020	Sienna L V6 8ECT 7 PASS	\$31,565
5337	2020	Sienna LE V6 8ECT 7 PASS (Mobility)	\$34,395
5338	2020	Sienna LE V6 8ECT 8 PASS	\$34,385
5366	2020	Sienna LE V6 AWD 8ECT 7 PASS	\$36,925
5335	2020	Sienna LE V6 8ECT 7 PASS Auto Access Seat	\$40,310
5342	2020	Sienna SE V6 8ECT 8 PASS	\$37,715



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5352	2020	Sienna SE V6 AWD 8ECT 7 PASS	\$39,220
5343	2020	Sienna SE Premium V6 8ECT 8PASS	\$43,810
5353	2020	Sienna SE Premium V6 AWD 8ECT 7 PASS	\$45,315
5348	2020	Sienna XLE V6 8ECT 8 PASS	\$37,715
5376	2020	Sienna XLE V6 AWD 8ECT 7 PASS	\$40,145
5349	2020	Sienna XLE Premium V6 8ECT 8 PASS	\$41,405
5377	2020	Sienna XLE Premium V6 AWD 8ECT 7 PASS	\$43,835
5345	2020	Sienna XLE V6 8ECT 7 PASS Auto Access Seat	\$43,850
5356	2020	Sienna Limited V6 8ECT 7 PASS	\$44,460
5386	2020	Sienna Limited V6 AWD 8ECT 7 PASS	\$45,820
5357	2020	Sienna Limited Premium V6 8ECT 7 PASS	\$47,980
5387	2020	Sienna Limited Premium V6 AWD 8ECT 7 PASS	\$49,340
2370	2021	Supra 2.0 I4	\$42,990
2372	2021	Supra 3.0 I6	\$50,990
2374	2021	Supra 3.0 Premium I6	\$54,490
2377	2021	Supra A91 Edition I6	\$55,990
7162	2021	Tacoma 4x2 SR Access Cab 6AT LB	\$26,250
7164	2021	Tacoma 4x2 SR Access Cab V6 6AT LB	\$28,510
7186	2021	Tacoma 4x2 SR Double Cab 6AT SB	\$27,080
7514	2021	Tacoma 4x4 SR Access Cab 6A LB	\$29,325
7552	2021	Tacoma SR 4x4 Access Cab V6 6AT LB	\$31,975
7594	2021	Tacoma 4x4 SR Double Cab V6 6AT SB	\$32,515
7122	2021	Tacoma 4x2 SR5 Access Cab 6AT LB	\$27,040
7126	2021	Tacoma 4x2 SR5 Access Cab V6 6AT LB	\$31,185
7170	2021	Tacoma 4x2 SR5 Access Cab V6 6AT LB	\$32,830
7185	2021	Tacoma 4x2 SR5 Double Cab 6AT SB	\$28,930
7146	2021	Tacoma 4x2 SR5 Double Cab V6 6AT SB	\$32,330
7516	2021	Tacoma 4x4 SR5 Access Cab 6AT LB	\$31,115
7558	2021	Tacoma 4x4 SR5 Access Cab V6 6AT LB	\$34,525
7540	2021	Tacoma 4x4 SR5 Double Cab V6 6AT SB	\$35,405
7570	2021	Tacoma 4x4 SR5 Double Cab V6 6AT LB	\$35,905



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7128	2021	Tacoma 4x2 TRD Sport Access Cab V6 6AT LB	\$33,060
7148	2021	Tacoma 4x2 TRD Sport Double Cab V6 6AT SB	\$34,315
7172	2021	Tacoma 4x2 TRD Sport Double Cab V6 6AT LB	\$34,815
7559	2021	Tacoma 4x4 TRD Sport Access Cab V6 6MT LB	\$34,835
7542	2021	Tacoma 4x4 TRD Sport Double Cab V6 6AT SB	\$37,280
7566	2021	Tacoma 4x4 TRD Sport Double Cab V6 6AT LB	\$37,890
7543	2021	Tacoma 4x4 TRD Sport Double Cab V6 6MT SB	\$35,450
7560	2021	Tacoma 4x4 TRD Sport V6 6AT LB	\$36,345
7150	2021	Tacoma 4x2 TRD Off Road Double Cab V6 6AT SB	\$34,415
7562	2021	Tacoma 4x4 TRD Off Road Access Cab V6 6AT LB	\$36,445
7544	2021	Tacoma 4x4 TRD Off Road Double Cab V6 6AT SB	\$37,380
7545	2021	Tacoma 4x4 TRD Off Road Double Cab V6 MT SB	\$35,550
7568	2021	Tacoma 4x4 TRD Off Road Double Cab V6 6AT LB	\$37,990
7590	2021	Tacoma 4x4 Limited Nightshade Double Cab V6 6AT	\$42,580
7182	2021	Tacoma 4x2 Limited Double Cab V6 6AT	\$39,005
7582	2021	Tacoma 4x4 Limited Double Cab V6 6AT	\$42,080
7597	2021	Tacoma 4x4 TRD Pro Double Cab 6MT	\$44,175
7598	2021	Tacoma 4x4 TRD Pro Double Cab 6AT	\$46,880
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8241	2021	Tundra 4x2 SR5 Double Cab 5.7L V8 6ECTi	\$35,515
8242	2021	Tundra 4x2 SR Double Cab 5.7L V8 6ECTi	\$33,825
8245	2021	Tundra 4x2 SR Double Cab L/B 5.7L V8 6ECTi	\$34,155
8246	2021	Tundra 4x2 SR5 Double Cab L/B 5.7L V8 6ECTi	\$35,845
8252	2021	Tundra 4x2 Limited Double Cab 5.7L V8 6ECTi	\$42,540
8261	2021	Tundra 4x2 SR5 Crewmax 5.7L V8 6ECTi	\$38,120
8272	2021	Tundra 4x2 Limited Crewmax 5.7L V8 6ECTi	\$44,405
8275	2021	Tundra 4x2 Platinum Crewmax 5.7L V8 6ECTi	\$49,045
8276	2021	Tundra 4x2 1794 Edition Crewmax 5.7L V8 6ECTi	\$49,045
8341	2021	Tundra 4x4 SR5 Double Cab 5.7L V8 6ECTi	\$38,565
8342	2021	Tundra 4x4 SR Double Cab 5.7L V8 6ECTi	\$36,875
8345	2021	Tundra 4x4 SR Double Cab L/B 5.7L V8 6ECTi	\$37,205
8346	2021	Tundra 4x4 SR5 Double Cab L/B 5.7L V8 6ECTi	\$38,895
8352	2021	Tundra 4x4 Limited Double Cab 5.7L V8 6ECTi	\$45,590



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8361	2021	Tundra 4x4 SR5 Crewmax 5.7L V8 6ECTi	\$41,170
8372	2021	Tundra 4x4 Limited Crewmax 5.7L V8 6ECTi	\$47,455
8375	2020	Tundra 4x4 Platinum Crewmax 5.7L V8 6ECTi	\$52,095
8376	2021	Tundra 4x4 1794 Edition Crewmax 5.7L V8 6ECTi	\$52,095
8351	2021	Tundra 4x4 TRD Pro Double Cab 5.7L V8 6ECTi	\$48,925
8371	2021	Tundra 4x4 TRD Pro Crewmax 5.7L V8 6ECTi	\$53,200
2810	2021	Venza LE AWD	\$32,470
2820	2021	Venza XLE AWD	\$36,000
2830	2021	Venza Limited AWD	\$39,800
6267	2020	Yaris L Sedan 6MT	\$15,650
6263	2020	Yaris LE Sedan 6MT	\$16,650
6266	2020	Yaris L Sedan 6AT	\$16,750
6262	2020	Yaris LE Sedan 6AT	\$17,750
6268	2020	Yaris XLE Sedan 6AT	\$18,750
1466	2020	Yaris LE Hatchback 6AT	\$17,750
1467	2020	Yaris XLE Hatchback 6AT	\$18,750

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